Board Ambassador Role Yes No 1. I can confidently recite our organization's 30 second elevator speech. Yes No 2. I know our organization "by the numbers" (# served annually, year founded, annual budget size, etc.). Yes No 3. I am well-versed with our organization's finances, operations and needs. Yes No 4. I seek opportunities to tell their story in my professional and personal life. Yes No 5. I have told our organization's story to someone within the last 3 months. Yes No 7. I make a personal annual donation at a level that is significant to me. Yes No 8. I seek opportunities for my employer to contribute (financial or in-kind). Yes No 9. I seek opportunities for my employer to contribute (financial or in-kind). Yes No 9. I have considered leaving our organization in my will or estate. Yes No 9. I have met my board "give or get" responsibility, if applicable. Yes No 1. I buy tickets/sponsorships to our organization's fundraising events. Yes No 2. I attend our organization's performances, exhibits, program events, etc. Yes No 3. I personally bring guests to our organization's events. Yes No 4. I have e	Board Member Self-Evaluation: Fund Development	Yes	No
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	organization (in-home or work setting).		
6. I have facilitated speaking or networking opportunities for our Yes No	5. I have escorted a member of the staff to attend an external event.	Yes	No
	6. I have facilitated speaking or networking opportunities for our	Yes	No
organization in associations, service clubs or groups I belong to.	organization in associations, service clubs or groups I belong to.		
Donor Stewardship (say thank you) and Cultivation	Donor Stewardship (say thank you) and Cultivation		
1. I have personally signed thank you notes or letters to donors Yes No		Yes	No
2. I have called a donor(s) to say thank you. Yes No		Yes	No
3. I have met with a donor to cultivate their giving. Yes No		Yes	No
Donor Solicitation	Donor Solicitation		
1. I have provided names of potential donors for an appeal or event, Yes No		Yes	No
even if I did not make the direct ask.		103	NU
2. I have personally signed letters of appeal to donors. Yes No	2. I have personally signed letters of appeal to donors.	Yes	No
3. I have sent a solicitation email to my contacts. Yes No	3. I have sent a solicitation email to my contacts.	Yes	No
4. I have directly solicited a donor for a financial contribution. Yes No	4. I have directly solicited a donor for a financial contribution.	Yes	No



Raising more money for your mission, one step at a time

MY COMMITMENT

Please complete all the sections you feel comfortable with.

I pledge to make a personal gift in this fiscal/calendar year in the amo OR, I will make a recurring gift in the amount of \$	
OK, I will make a recurring gift in the amount of \$, pei
I will support the success of our event(s) by.	
1	
2	
3	
These are the names of three (3) people I will introduce to our organi	zation.
1	
2	
3	
I would like to participate in thanking or cultivating donors by:	
1	
2.	
3.	
To engage new donors, I will:	
1	
2 3.	
э	
I will support donor solicitation by:	
1	
2	
3	
These are the names of three (3) people I will ask to make a financial	contribution to our organization
1	contribution to our organization.
2	
3.	
COMMENTS / NOTES	
Name	Date



Raising more money for your mission, one step at a time

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